

network

enterprise europe

yorkshire

Case study

Partnership agreement:

Organsiation: Regional Language Network Yorkshire and Humber (RLNYH)

Location: Yorkshire and Humber

About:

Regional Language Network Yorkshire and Humber

Regional Language Network Yorkshire and Humber (RLNYH) offers advice and support to help companies in the region improve their international communications through translation, interpreting, language training, cultural understanding and web localisation.

Enquiry

RLNYH contacted the network in October 2010 about a co-operation profile posted on the Enterprise Europe Network website by a company in France that provides a range of services including the placement of interns in businesses. RLNYH saw an opportunity to collaborate on the placement of students in companies both in France and the UK.

Solution

The Enterprise Europe Network team in Yorkshire contacted their French partners in Marseille and brokered introductions between the RLNYH in Yorkshire and French company, AF2V. The companies have signed a partnership agreement and are now co-operating on registering application forms from English and French students and assisting them with their internship needs including sourcing jobs and accommodation opportunities within this growing market.

“The help of Enterprise Europe Network has been swift and added real value to our service offering. The ability to find the right partners overseas is essential to a business like ours and through this partnership agreement we will be able to help local companies look in greater detail at opportunities across the Channel.”

(Liz Littler, Business Support Manager, RLNYH)

Getting a foothold in new markets can be a challenge. Enterprise Europe Network can help. Your local gateway to the European marketplace, it is Europe's largest network for small companies with a presence in 47 countries and 280 cities.

Co-funded by Yorkshire Forward and the European Commission, advisors work with businesses, universities and research bodies to help them make the most of opportunities overseas..

Enterprise Europe Network helps organisations interested in..

- Research opportunities
- Business & market opportunities
- News alerts & EU information
- Tenders Information Service

** Enterprise Europe Network Yorkshire brings together four local organisations including **Yorkshire Forward**, **RTC North**, **Targeting Innovation** and **Bradford Metropolitan District Council** which are dedicated to helping your business get the information and advice you need, to compete effectively here in the UK and the rest of Europe.

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