

# network

## enterprise europe

### yorkshire

## Case study

**Inward Mission:** UK Offshore wind and renewables

**Organisation:** EU Centre, Denmark and Enterprise Europe Network Yorkshire

**Location:** Denmark / Yorkshire, UK

### Background

The offshore wind and renewables sector is expected to be worth up to £50bn to the Yorkshire and Humber region by 2020. To help companies in Denmark access this potentially lucrative marketplace and facilitate the exchange of knowledge and best practice with organisations in the UK, Enterprise Europe Network offices in Herning, Denmark, and Leeds planned a three day inward mission.

**Visiting companies included:** Nordic Offshore, FORCE T echnology, , SCANCON, Copenhagen Capacity, Site Facility, AX-s, ACTA, Roblon, Muehlhan and U-Rope Access.

**Yorkshire organizations included:** Able UK, Sky Climber Wind Solutions, MTL Group, Port of Grimsby East, AEM Yorkshire and Team Humber Marine Alliance

### The visit

Organised in September 2010, the inward mission showcased the offshore wind energy sector in Yorkshire and Humber and initiated partnerships between regional businesses and their Danish counterparts

The delegation was welcomed by North East Lincolnshire Council at the 110 acre, 'Europarc' business centre, before touring Port of Grimsby East. The port is a key operations and maintenance base for wind farm projects and currently provides facilities for offshore activity of Siemens and Centrica.

Over 50 delegates from regional businesses took part in an afternoon seminar and brokerage activity including 20 minute one to one meetings with Danish visitors as well as an informal networking session.

On the final day, delegates toured MTL Group's plant in Sheffield. The company is a specialist contract manufacturer already working on large fabricated steel structures for offshore foundations.

“Danish companies sense the opportunities here in Yorkshire and want to play a part. We are really impressed by the activity which is under way and well supported by Enterprise Europe Network Yorkshire and while we recognise that capacity needs to be built up here, the foundations are already being made.”

**Thomas Anderson, Enterprise Denmark**

Getting a foothold in new markets can be a challenge. Enterprise Europe Network (EEN) can help. Your local gateway to the European marketplace, EEN is part of Europe's largest business support network with a presence in 47 countries and 280 cities.

Co-funded by Yorkshire Forward and the European Commission, the EEN team of advisors works with businesses, universities and research bodies to help them make the most of opportunities overseas.

EEY helps organisations interested in..

- Research opportunities
- Business opportunities
- News alerts & information
- Public procurement, 'Tenders Electronic Daily'

\*\* Enterprise Europe Network Yorkshire brings together four local organisations including **Yorkshire Forward**, **RTC North**, **Targeting Innovation** and **Bradford Metropolitan District Council** which are dedicated to helping your business get the information and advice you need, to compete effectively here in the UK and the rest of Europe.

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