

# network

## enterprise europe

### yorkshire

## Case study

### Company Mission:

**Organisation:** Construction Sector Network (CSN)

**Location:** Yorkshire and Humber

### About: Construction Sector Network

The Construction Sector Network is an innovative initiative that has been established to lead and support the construction sector in the Yorkshire & Humber region. The network acts as a central hub for industry knowledge and the sharing of best practice.

### The Mission

In 2010, CSN started collaborating with the EEN in Yorkshire with a view to developing its contacts overseas and create new opportunities for its members.

Enterprise Europe Network Advisor, Leo Donato, identified the ZeroEmission exhibition in Rome as a good opportunity for a CSN representative to attend and set about promoting the event to both network's members.

Following a number of expressions of interest, company profiles from construction network companies in Yorkshire and Humber were collated and submitted to the event catalogue.

### Benefits

The exhibition provided an excellent opportunity to meet with like-minded organisations from across Europe and allowed the CSN to expand its network. The CSN representative took part in 11 formal company meetings with Italian companies and will use these contacts to help promote transitional collaborations and new opportunities.

“The exhibition provided an excellent opportunity to meet with like-minded organisations from across Europe and allowed the CSN to expand its network. Over time, I am confident these connections will deliver real added value to the sector in Yorkshire and Humber.”

(Hannah Oldfield, Construction Sector Network)

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